State of Arizona)	
)	SS
County of Pima)	

- I, Charlie Hastings, do hereby declare under penalty of perjury as follows:
- 1. I am currently employed by Marana Unified School District ("MUSD") as Network Systems Manager.
- 2. In February 2006, I was employed by MUSD as a Computer/Network Technician.
- 3. As part of my duties for MUSD, I served on the committee that evaluated responses to RFP-MUSD-06-020 E-Rate WAN (the "RFP").
- 4. The RFP was issued in connection with an E-Rate Form 470 for Wide Area Network and IP Telephony Services, and bids were due by 1:00 p.m. on February 13.
- 5. The committee met on February 14 to review all of the proposals that were submitted by the February 13 deadline.
- 6. Each of the committee members had the opportunity to review each of the proposals and score them based upon a point matrix that was included in the RFP.
- 7. As a group, the committee decided that bids that did not include both WAN and telephone services would be considered unresponsive and would not be scored.
- 8. During the meeting of the committee, Dan Hunt, the District's Director of Technology, instructed us each to review the proposals independently and objectively and score them as we deemed appropriate.
- 9. I reviewed and scored the proposals based exclusively on the materials submitted by the bidders.
- 10. My scoring of the proposals was not influenced by any outside vendor or by Mr. Hunt.
- 11. Of the two proposals that included both WAN and telephone services, it was my opinion that Trillion's proposal was the best, and Trillion's proposal scored equal to or higher than STC in each category of the scoring matrix.

EXHIBIT G

State of Arizona)	
)	SS
County of Pima)	

- I, Thomas Payne, do hereby declare under penalty of perjury as follows:
- 1. I am currently employed by Marana Unified School District ("MUSD") as a Computer Network Manager.
 - 2. In February 2006, I was employed by MUSD as Lead Computer Tech.
- 3. As part of my duties for MUSD, I served on the committee that evaluated responses to RFP-MUSD-06-020 E-Rate WAN (the "RFP").
- 4. The RFP was issued in connection with an E-Rate Form 470 for Wide Area Network and IP Telephony Services, and bids were due by 1:00 p.m. on February 13.
- 5. The committee met on February 14 to review all of the proposals that were submitted by the February 13 deadline.
- 6. Each of the committee members had the opportunity to review each of the proposals and score them based upon a point matrix that was included in the RFP.
- 7. As a group, the committee decided that bids that did not include both WAN and telephone services would be considered unresponsive and would not be scored.
- 8. During the meeting of the committee, Dan Hunt, the District's Director of Technology, instructed us each to review the proposals independently and objectively and score them as we deemed appropriate.
- 9. I reviewed and scored the proposals based exclusively on the materials submitted by the bidders.
- 10. My scoring of the proposals was not influenced by any outside vendor or by Mr. Hunt.
- 11. Of the two proposals that included both WAN and telephone services, it was my opinion that Trillion's proposal was the best, and Trillion's proposal scored equal to or higher than STC in each category of the scoring matrix.

EXHIBIT H

State of Arizona)	
)	SS
County of Pima)	

I, Jack Bullard, do hereby declare under penalty of perjury as follows:

- 1. I am currently employed by Marana Unified School District ("MUSD") as an Applications Manager.
 - 2. In February 2006, I was employed by MUSD as a Computer Technician.
- 3. As part of my duties for MUSD, I served on the committee that evaluated responses to RFP-MUSD-06-020 E-Rate WAN (the "RFP").
- 4. The RFP was issued in connection with an E-Rate Form 470 for Wide Area Network and IP Telephony Services, and bids were due by 1:00 p.m. on February 13.
- 5. The committee met on February 14 to review all of the proposals that were submitted by the February 13 deadline.
- 6. Each of the committee members had the opportunity to review each of the proposals and score them based upon a point matrix that was included in the RFP.
- 7. As a group, the committee decided that bids that did not include both WAN and telephone services would be considered unresponsive and would not be scored.
- 8. During the meeting of the committee, Dan Hunt, the District's Director of Technology, instructed us each to review the proposals independently and objectively and score them as we deemed appropriate.
- 9. I reviewed and scored the proposals based exclusively on the materials submitted by the bidders.
- 10. My scoring of the proposals was not influenced by any outside vendor or by Mr. Hunt.
- 11. Of the two proposals that included both WAN and telephone services, it was my opinion that Trillion's proposal was the best, and Trillion's proposal scored higher in each category of the scoring matrix.

This Declaration is based upon my own personal knowledge, information, 12. and belief. If called upon to testify in this proceeding, my testimony would be consistent with this Declaration.

Jack Bullard Bulling

SUBSCRIBED AND SWORN TO before me this 21 day of fune, 2010, by acknowledgement.

Notary Public State of Arizona Pima County Liz Sjulstad

My Commission Expires 10/20/2010

Notary Public

EXHIBIT I

Vendors

Answers to F RFP Sent Inquiry Sent I

RFP or No Bid Rec'd

Notes

T OMEO 25	ICL I SOME			
I Qwest	1/18/2006	1/19/2006		Requested via email - based on
James Sanchez	10:54 p.m.	1/20/2006		instructions in the E-Rate Form 470
James.Sanchez@gwest.com		2/2/2006		James Server 4
Came wito affect		2/3/2006	(R /
2/22/05 Plu TPIllion	,	2/9/2006		Vw .
Pricence + appear of Envol. of			,	XV 02-13-05400:40 ROVE
	1/19/2006	1/10/2006		Daguestad via amail hasad an
2 Trillion	1/18/2006	1/19/2006		Requested via email - based on
Gary Gaessler	10:47 p.m.	1/20/2006		instructions in the E-Rate Form 470
gary.gaessler@frillion.net		2/2/2006		Taid ?
202 570 0000		2/3/2006	1 Devolut	02-13-06 A10:35 IN
303-570-0003	· · · · · · · · · · · · · · · · · · ·	2/9/2006 02-13-06	P12:54 IN	AIU:30 IN
			112.54 IA	
3 Time Warner Tucson	1/18/2006	1/19/2006		Requested via email - based on
Mike Jones	10:50 p.m.	1/20/2006		instructions in the E-Rate Form 470
Mike.Jones@twtelecom.com		2/2/2006		15-17-17-1
		2/3/2006		Par Paragraphy and the Paragraph
		2/9/2006		
		-	,	
4 Simply Bits	1/23/2006	1/23/2006		Requested via email - based on
Bradley Feder	4:24 p.m.	2/2/2006	-	instructions in the E-Rate Form 470
bhf@simplybits.com		2/3/2006		
Brad Feder called		2/9/2006		
3/2. he sent for	ing	,		
out to Pfu copies of war	wing two	ly of		02-13-06 P12:06 IN
Conterra Ultra Broadband	1/23/2006	1/23/2006		Requested via email - based on
Kelley Boan	4:31 p.m.	2/2/2006		instructions in the E-Rate Form 470
kelley@westelco.com		2/3/2006		Fed Ey
sent one opies of pricance		2/9/2006		02-13-06 A10:36 IN
+ eval. to Kelly				A10:36 IN
Bonn & Van Annickm				. 1

Vendors Answers to RFP or No
RFP Sent Inquiry Sent Bid Rec'd

Notes

, circuit o	Ter Sent	inquity bein	Dia Rec a	11000
6 Gaggle	1/26/2006	1/26/2006		Requested via email - based on
Jeff Patterson	7:10 a.m.	2/2/2006		instructions in the E-Rate Form 470
jeffpatterson@gaggle.net		2/3/2006	1/27/2006	Responded with information that
		2/9/2006		they will not be responding to bid.
				I asked for a No Bid document to
				be submitted.
7 Able Information Technologies, Inc.	1/26/2006	1/26/2006		Requested via email - based on
Craig Ward	10:53 a.m.	2/2/2006		instructions in the E-Rate Form 470
craigsw@ableinc.com		2/3/2006		
STC		2/9/2006		
able Info is sister				TJ Tedd
able Info is sister				02-13+06 P12:20 IN
8 XO Communications	1/26/2006	1/26/2006		Requested via email - based on
Jeffrey Barnes	1:07 p.m.	2/2/2006		instructions in the E-Rate Form 470
jeff.barnes@xo.com		2/3/2006		
	·	2/9/2006		
Sunesys	1/31/2006	1/31/2006		Requested via email - based on
Thomas Ross	1:22 p.m.	2/2/2006		instructions in the E-Rate Form 470
tross@sunesys.com		2/3/2006		
		~ 2/9/2006		
	-			
Netsian	2/2/2006	2/2/2006		Requested via email - based on
Paul DeAlva	3:00 p.m.	2/3/2006		instructions in the E-Rate Form 470
paul.dealva@netsian.net		2/9/2006	2/3/2006	Responded with information that
				they will not be responding to bid.
				I asked for a No Bid document to
				be submitted.

EXHIBIT J

REVIEWER TOTALS
SUBMITTED BY Dan Hunt

,		
		POINTS
SECTION	DESCRIPTION	AWARDED
TOTAL PRICE	Trillion	2400
	Strategic Tech Comm	1832
300 POINTS AVAILABLE		
SERVICE LEVEL AGREEMENT	Trillion	1320
	STC	785
EXAMPLE PROJECT	Trillion	693
100 POINTS AVAILABLE	STC	588
CUSTOMER REFERENCES	omposity (Ilion	740
	510	355
100 POINTS AVAILABLE		
VENDOR SUMMARY	Trillion	sorry way by
	STC	765
100 POINTS AVAILABLE		
E-RATE CLAUSES	TRIllion	790
	STC	655
100 POINTS AVAILABLE		
SCALABILITY OF	Trillion	700
SOLUTION		608
100 POINTS AVAILABLE	STC	<i>Q</i> 00

REVIEWER	MARIANNE SPEER	
SUBMITTED BY	MARIANNE SPEER	
SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE	NON RESPONSIBLE TO VOICE	
	REQUIREMENT ON REP	
	·	
300 POINTS AVAILABLE		1
SERVICE LEVEL		
AGREEMENT		
A Court of the Cou		
		-
200 POINTS AVAILABLE		· ·
EXAMPLE PROJECT		
100 POINTS AVAILABLE		
CUSTOMER		
REFERENCES		
100 POINTS AVAILABLE		:
VENDOR SUMMARY		
100 POINTS AVAILABLE		
E-RATE CLAUSES		
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100 DOINTS AVAILABLE		
100 POINTS AVAILABLE SCALABILITY OF		
SOLUTION		
•		
100 POINTS AVAILABLE	'	

REVIEWER	JAML TRIGILI	
SUBMITTED BY	CONTERRA	
SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE	Non Responsine 70	-
300 POINTS AVAILABLE	Voice Portion of RFP-	
SERVICE LEVEL		
AGREEMENT		,
200 POINTS AVAILABLE		
EXAMPLE PROJECT		
	·	,
100 POINTS AVAILABLE		
CUSTOMER		
REFERENCES		
100 POINTS AVAILABLE	,	
VENDOR SUMMARY		
100 POINTS AVAILABLE		
E-RATE CLAUSES		
	·	
100 POINTS AVAILABLE		
SCALABILITY OF		
SOLUTION		
400 DOINTO AVAR ADIE		

REVIEWER	JAMES WEBB	
SUBMITTED BY	Conterra	
SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE	Bid doesn't include a voice	
	CARREDONAL - RFP 15 not	NOT Respons
	Complete	RESPONS
300 POINTS AVAILABLE	Complete	1000
SERVICE LEVEL	:	
AGREEMENT		
200 POINTS AVAILABLE		
EXAMPLE PROJECT		
	·	
100 POINTS AVAILABLE	·	
CUSTOMER		
REFERENCES		
100 POINTS AVAILABLE		
VENDOR SUMMARY		
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100 POINTS AVAILABLE		· · · · · · · · · · · · · · · · · · ·
E-RATE CLAUSES		
100 POINTS AVAILABLE		
SCALABILITY OF		
SOLUTION		
		İ

REVIEWER	Charlie W. HASTING II		
SUBMITTED BY	Charlie W. HASTING I		
		POINTS	
SECTION	DESCRIPTION	AWARDED	
TOTAL PRICE	not responsible to voice		
300 POINTS AVAILABLE			
SERVICE LEVEL			
AGREEMENT			
200 POINTS AVAILABLE			
EXAMPLE PROJECT		-	
100 POINTS AVAILABLE			
CUSTOMER	·		
REFERENCES			
100 POINTS AVAILABLE			
VENDOR SUMMARY			
	T .		
100 POINTS AVAILABLE E-RATE CLAUSES			
E-RATE CLAUSES		,	
100 POINTS AVAILABLE			
SCALABILITY OF SOLUTION			
•			
100 POINTS AVAILABLE			

REVIEWER	THOMAS R. PAYNE			
SUBMITTED BY	CONTERRA			
SECTION	DESCRIPTION	POINTS AWARDED		
TOTAL PRICE	[X]			
	NON RESPONSIVE TO			
	VOICE PORTION OF REP.			
300 POINTS AVAILABLE SERVICE LEVEL				
AGREEMENT				
,				
200 POINTS AVAILABLE EXAMPLE PROJECT				
EARIVIFLE PROJECT				
100 POINTS AVAILABLE	·	1		
CUSTOMER				
REFERENCES				
100 POINTS AVAILABLE		· · · · · · · · · · · · · · · · · · ·		
VENDOR SUMMARY				
•				
100 POINTS AVAILABLE				
E-RATE CLAUSES				
100 POINTS AVAILABLE				
SCALABILITY OF SOLUTION				
100 POINTS AVAILABLE		,		

REVIEWER	Van Hunt	
SUBMITTED BY	Conterra	
		POINTS
SECTION	DESCRIPTION	AWARDED
TOTAL PRICE	Not responsible f meeting priority. Voice service in)
	100	Y
	Meeting priority.	A Company of the Comp
300 POINTS AVAILABLE	Voice service in	REP
SERVICE LEVEL		
AGREEMENT		
200 DOINTS AVAILABLE	·	
200 POINTS AVAILABLE EXAMPLE PROJECT		
	·	
100 POINTS AVAILABLE		
CUSTOMER REFERENCES		
KEFEKENCES		
100 POINTS AVAILABLE		
VENDOR SUMMARY		
		1
100 POINTS AVAILABLE		
E-RATE CLAUSES		
100 POINTS AVAILABLE		
SCALABILITY OF		
SOLUTION		·
100 POINTS AVAILABLE		-

REVIEWER	JACK BULLARD		
SUBMITTED BY	CONTERRA	-ONTERRA	
		POINTS	
SECTION	DESCRIPTION	AWARDED	
TOTAL PRICE	NON-RESPONSIVE TO		
	REP REQUEST FOR	7	
	Voice Reguirement		
300 POINTS AVAILABLE) The boundaries of the control of t	,	
SERVICE LEVEL	·	•	
AGREEMENT			
200 POINTS AVAILABLE			
EXAMPLE PROJECT			
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100 POINTS AVAILABLE			
CUSTOMER			
REFERENCES			
100 POINTS AVAILABLE			
VENDOR SUMMARY			
100 POINTS AVAILABLE		•	
E-RATE CLAUSES			
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100 POINTS AVAILABLE			
SCALABILITY OF			
SOLUTION			
SOO BOINTO AVAN ABLE			

REVIEWER	CRATE S. RENDAM	<u> </u>
SUBMITTED BY	COUTERRA	
	,	DOINTO
OFOTION	DEAADTIAL	POINTS
SECTION	DESCRIPTION	AWARDED
TOTAL PRICE	a RIVE	
300 POINTS AVAILABLE	50	
SERVICE LEVEL	1 1	
AGREEMENT		
	Was on the	b Mil
200 POINTS AVAILABLE	I V (RV)	$A \wedge A \wedge$
EXAMPLE PROJECT	NO P 5"	
100 POINTS AVAILABLE	45	
CUSTOMER	I who will be a second	
REFERENCES	J. M. M.	
100 POINTS AVAILABLE		,
VENDOR SUMMARY	Mil	
100 POINTS AVAILABLE		<u>:</u>
E-RATE CLAUSES		
100 POINTS AVAILABLE		
SCALABILITY OF		
SOLUTION		
100 DONETO AL 1411 ADIE	·	

REVIEWER	MANJANN'E SPEEN	
SUBMITTED BY	BUEST.	
SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE	NON RESPONSIBLE TO PRIORITY	
	ONE ERATE REQUIREMENT	
	NO Q05	A-
300 POINTS AVAILABLE	·	
SERVICE LEVEL		
AGREEMENT	·	
200 POINTS AVAILABLE		
EXAMPLE PROJECT		
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100 POINTS AVAILABLE		
CUSTOMER		
REFERENCES		
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100 POINTS AVAILABLE VENDOR SUMMARY	•	·
A LIADOM 20 MINIMAN I		
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100 POINTS AVAILABLE E-RATE CLAUSES		
L-NATE CLAUSES		
		-
100 POINTS AVAILABLE		
SCALABILITY OF SOLUTION		
SOLUTION		
IOO DOINTS AVAILABLE		1

REVIEWER	NAUL PRIGILI	
SUBMITTED BY	Q West	
SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE	DAES NOT Provide	
300 POINTS AVAILABLE	Priorito 1 E-ante- Non-Responsible	4
SERVICE LEVEL		
AGREEMENT		
200 POINTS AVAILABLE	. '	
EXAMPLE PROJECT		
100 POINTS AVAILABLE	·	
CUSTOMER		
REFERENCES		
100 POINTS AVAILABLE		
VENDOR SUMMARY		
100 POINTS AVAILABLE		
E-RATE CLAUSES		
100 POINTS AVAILABLE		
SCALABILITY OF SOLUTION		
1	•	

REVIEWER	Jamos Webb	
SUBMITTED BY	QWEST	
	7	
		POINTS
SECTION	DESCRIPTION	AWARDED
TOTAL PRICE	No guaranteed Gof S Currently no priorty I enate	
		Not
	Currently no preouty	1 Comporter
300 POINTS AVAILABLE	Loate	
SERVICE LEVEL		
AGREEMENT		
200 DOINTE AVAILABLE		
200 POINTS AVAILABLE		
EXAMPLE PROJECT		
100 POINTS AVAILABLE		
CUSTOMER		
REFERENCES	·	
100 POINTS AVAILABLE		
VENDOR SUMMARY		
400 DOINTS AVAILABLE		
100 POINTS AVAILABLE E-RATE CLAUSES		
L-IMIL OLMUJEJ		
•		
100 POINTS AVAILABLE		
SCALABILITY OF		
SOLUTION		
LOO DOINTS AVAILABLE		

REVIEWER	Charlie W. Hastings I	
SUBMITTED BY	Charlie W. Hastings II Quest	
SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE	Not responsible in meeting Priorty 1	
	Not regulated in the 200	
	series through E-rate: No 2.05 until Exo of Quarter 3 Dex.	
300 POINTS AVAILABLE	Until Ext of Overter 3 Dece	
SERVICE LEVEL		
AGREEMENT		
		,
	· ·	·
200 POINTS AVAILABLE		
EXAMPLE PROJECT		·
100 POINTS AVAILABLE		
CUSTOMER		-
REFERENCES		
100 POINTS AVAILABLE	·	
VENDOR SUMMARY		
	·	
100 POINTS AVAILABLE		
E-RATE CLAUSES		
	·	
100 POINTS AVAILABLE		
SCALABILITY OF		
SOLUTION		
100 POINTS AVAILABLE		

REVIEWER	THOMAS R. FAYN	E
SUBMITTED BY	DWEST	
SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE	DO NOT MEET PRIORITY	-
300 POINTS AVAILABLE	I FOR E RATE.	
SERVICE LEVEL AGREEMENT	No QUALITY OF SERVICE	
200 POINTS AVAILABLE		
EXAMPLE PROJECT		
100 POINTS AVAILABLE		
CUSTOMER REFERENCES		
100 POINTS AVAILABLE		
VENDOR SUMMARY		
100 POINTS AVAILABLE		
E-RATE CLAUSES		
100 POINTS AVAILABLE		
SCALABILITY OF SOLUTION		
100 POINTS AVAILABLE		

REVIEWER	Unntin	· · · · · · · · · · · · · · · · · · ·
SUBMITTED BY	Quent	
	-	
	•	POINTS
SECTION	DESCRIPTION	AWARDED
TOTAL PRICE	Not responsible for meeting Priority I phone service option of RFP.	
	meeting Priority I phone	Na.e.
	service option of RFA	
300 POINTS AVAILABLE	QoS also not presently	
SERVICE LEVEL	available. Jim Sanche	by face
AGREEMENT	told me me phone	
	conversation on 2/14/00	į
200 POINTS AVAILABLE	that none of the 3	
200 POINTS AVAILABLE EXAMPLE PROJECT	told me in a phone conversation on 2/14/06 that none of the 3 potions they presented was for sure pribrity I erate eligible.	
	Surve orizente 7	
	ocado olicali	
LOO BOULTO AVAILABLE	trate eligible,	
100 POINTS AVAILABLE CUSTOMER		
REFERENCES		
100 POINTS AVAILABLE		
VENDOR SUMMARY		
100 POINTS AVAILABLE		
E-RATE CLAUSES		
		·
100 POINTS AVAILABLE		
SCALABILITY OF		,
SOLUTION		
100 DOINTS AVAILABLE		

REVIEWER	JACK DULLARD	
SUBMITTED BY	QWest.	
002		POINTS
SECTION	DESCRIPTION	AWARDED
TOTAL PRICE	NON-RESPONSIVE TO	
	RFP REQUEST FOR	A
	PRIORITY 1 E-RATE	
300 POINTS AVAILABLE	PRIDRITI	
SERVICE LEVEL		
AGREEMENT	·	
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200 POINTS AVAILABLE		
EXAMPLE PROJECT		
		•
100 DON'TO AVAILABLE		
100 POINTS AVAILABLE CUSTOMER	-	
REFERENCES		
KETLINGES		•
100 POINTS AVAILABLE		
VENDOR SUMMARY	,	
100 POINTS AVAILABLE		
E-RATE CLAUSES	NO 905	
		·O
100 POINTS AVAILABLE	j	•
SCALABILITY OF		
SOLUTION		
100 POINTS AVAILABLE		

REVIEWER	CRATE S. REMARK	
SUBMITTED BY	QWEST-	M.
		CITIE
		POINTS
SECTION	DESCRIPTION , \	AWARDED
TOTAL PRICE		
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300 POINTS AVAILABLE	Ald	
SERVICE LEVEL	I AND'	
AGREEMENT	1	
200 POINTS AVAILABLE		
EXAMPLE PROJECT		
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CUSTOMER	. 101	NEX !
REFERENCES		
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VENDOR SUMMARY	1,21	
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100 POINTS AVAILABLE	1 .AM	
E-RATE CLAUSES	/ 19	
	A STA	
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100 POINTS AVAILABLE		
SCALABILITY OF		
SOLUTION		
100 POINTS AVAII ABI E	·	

REVIEWER	MARIANNE SPEER	
SUBMITTED BY	STE	
		POINTS
SECTION	DESCRIPTION	AWARDED
TOTAL PRICE	BASED ON REP EQUATION	
		220
300 POINTS AVAILABLE		239
SERVICE LEVEL	4-HR TRAVEL TIME TO.	
AGREEMENT		
	PIMA CO,	
200 POINTS AVAILABLE		/00
EXAMPLE PROJECT		·
	WELL LAID OUT.	
100 POINTS AVAILABLE		100
CUSTOMER		
REFERENCES	2 REFERENCES	
100 POINTS AVAILABLE		50
VENDOR SUMMARY	MET REQUIREMENTS IN PEP	·
	(1)	
		2. 1
100 POINTS AVAILABLE		100
E-RATE CLAUSES		
	WELL EXPLAINED	
100 POINTS AVAILABLE	·	100
SCALABILITY OF	SHOWLAD SCHLABILITY BUT	,
SOLUTION	SHOWED SCALABILITY, BUT NO REDUNDANCY INDIANTED	
		80
	1	-

100 POINTS AVAILABLE

759

REVIEWER	VAUL IR: Gihi	
SUBMITTED BY	STC	
SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE	Based of RGR Equation	229
300 POINTS AVAILABLE SERVICE LEVEL AGREEMENT 200 POINTS AVAILABLE	4 hn Responder	75
EXAMPLE PROJECT	Good Project- HARY TO GNJESTAND	75
100 POINTS AVAILABLE CUSTOMER REFERENCES 100 POINTS AVAILABLE	Did NoT Inovbe 4 AS Request 0 N /2 2	50
VENDOR SUMMARY 100 POINTS AVAILABLE	Good	į 00
E-RATE CLAUSES 100 POINTS AVAILABLE	STATES IN BUSNIESS SINCE 1999- BUT STATES HAS BEEN WORKIZ W. ENATE FOR 9 YEARS	75.
SCALABILITY OF SOLUTION		100
100 POINTS AVAILABLE		

JOJAL = 704

REVIEWER	James WERDORS	
SUBMITTED BY	STZ	
SECTION	DESCRIPTION	POINTS AWARDED
	DESCRIPTION	AVVAILLE
TOTAL PRICE	Cot 53,945.52	
300 POINTS AVAILABLE	REP.	229
SERVICE LEVEL		
AGREEMENT	The travel to	
	pond Control	100
200 POINTS AVAILABLE		
EXAMPLE PROJECT	Good examples	
) •	160
		100
100 POINTS AVAILABLE		
CUSTOMER	d.	
REFERENCES	2 régrences	50
100 POINTS AVAILABLE		
VENDOR SUMMARY		
	Complete	
	ļ -	100
100 POINTS AVAILABLE		
E-RATE CLAUSES		
L'IVIII OMIOGAC	Complete	
	Company	100
	·	7 - 0
100 POINTS AVAILABLE		
SCALABILITY OF		•
SOLUTION	Good Stelabity	95
·		, ,

100 POINTS AVAILABLE

774 total points

REVIEWER	Charlie W. Hastings I
SUBMITTED BY	STC
SODIVILLED DI	·

		POINTS
SECTION	DESCRIPTION	AWARDED
TOTAL PRICE 300 POINTS AVAILABLE	Based on RFP scerig Matry	229
SERVICE LEVEL	Ohno vasorez .33	
AGREEMENT 200 POINTS AVAILABLE	Phone response .38 Live test .50 on Sile ah Hhr Hravel time	140
EXAMPLE PROJECT	2	
100 POINTS AVAILABLE	Present, well laid out and very understands &	80
CUSTOMER	Had 2 actual References with	
REFERENCES 100 POINTS AVAILABLE	Zadetaal Contacts all I per	75
VENDOR SUMMARY 100 POINTS AVAILABLE	Frie = Brist ourview of company	95
E-RATE CLAUSES 100 POINTS AVAILABLE	2+ years of exprended/ with help with apps	90
SCALABILITY OF SOLUTION 100 POINTS AVAILABLE	construct construction	80
	= :	11011

Total 7M9

THOMAS R. PAYNE REVIEWER SUBMITTED BY **POINTS** DESCRIPTION **AWARDED** SECTION TOTAL PRICE BASED ON REP 229 EQUATIONS 300 POINTS AVAILABLE SERVICE LEVEL 4 HOUR TRAVEL TO AGREEMENT 100 PIMA COUNTY 200 POINTS AVAILABLE **EXAMPLE PROJECT** GOOD DETAIL 100 100 POINTS AVAILABLE CUSTOMER PROVIDED ONLY 2 REFERENCES SCHOOL DISTRICTS AS REFERENCES 100 POINTS AVAILABLE VENDOR SUMMARY 100 100 POINTS AVAILABLE E-RATE CLAUSES (00) 100 POINTS AVAILABLE SCALABILITY OF SOLUTION LIMITED SCALABILITY

100 POINTS AVAILABLE

REVIEWER	Dan Hunt	
SUBMITTED BY	STC	
SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE		MANISTE
TOTAL PRICE	ZND Lowest cost	
300 POINTS AVAILABLE	for solution - score based on matrix	229
SERVICE LEVEL	Guaranteed service	
AGREEMENT	levels, 24x7x365 for oritical services	140
200 POINTS AVAILABLE		
EXAMPLE PROJECT	Detailed - tough to follow at times	80
100 POINTS AVAILABLE		
CUSTOMER REFERENCES	2 like references not of same size	60
100 POINTS AVAILABLE		
VENDOR SUMMARY 100 POINTS AVAILABLE	fully responsive	100
E-RATE CLAUSES	won't actual file -	
100 POINTS AVAILABLE	prefers customer to pay of then be reimbursed	50
SCALABILITY OF	not specifics	
SOLUTION	not specifics - Statements make Sense	90

Total 749

REVIEWER	JACK BULLARD	-
SUBMITTED BY	57C	
SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE	BASED ON RFP	770

SECTION	DESCRIPTION	AWARDED
TOTAL PRICE	BASED ON REP	
	Scoring MATRIX	229
300 POINTS AVAILABLE		
SERVICE LEVEL	4 hour TRAVEL	
AGREEMENT	TIME TO PIMA	50
COO DOINTO AVAILADI E	COVOTY	
200 POINTS AVAILABLE EXAMPLE PROJECT		
	HARD TO FOLLOW	20
	UNCLEAR	
100 POINTS AVAILABLE		
CUSTOMER REFERENCES	2 REFERENCES	
WEI EVENOUS	2 A LITERNATES	50
100 POINTS AVAILABLE		
VENDOR SUMMARY	Short Time In	
	BUSINESS	80
100 POINTS AVAILABLE	() (3) (3)	
E-RATE CLAUSES		
		100
		/ 030- V
100 POINTS AVAILABLE	. :	
SCALABILITY OF	LIMITED SCALABILTY	-
SOLUTION	LINUILOS SCALABILIA	80
100 POINTS AVAILABLE		

TOTAL > 609

REVIEWER	CRATES S KEN	WHIL
SUBMITTED BY	STATEGIC	TECHNOLY COM
,		POINTS
SECTION	DESCRIPTION	AWARDED
TOTAL PRICE		
ASTONEST OF TWO	41 240	
REMENTED VENDORS	X 300 =	1229
300 POINTS AVAILABLE	41, 240 53,942.52 \$ 300 =	
SERVICE LEVEL	NON RESPONSEIVE TO; MIT	3年.
AGREEMENT	1 10	/
	REMEDIES; MONETORI	16 50
		· · · · · · · · · · · · · · · · · · ·
200 POINTS AVAILABLE EXAMPLE PROJECT		
EXAMPLE PROJECT	HAS MAP (SORT OF - HOW	2
	40 EVITER PRIETZ); NON DE	5/BUSTU
	LEVEL OF SERVER, Ched	33
100 POINTS AVAILABLE	CEVEL for June , eller	1
CUSTOMER	ONLY JOH 4 REF'S STATED; NO PROTECT FOR	28 (51)=
REFERENCES	the section is a looker will	41
506 1125		
100 POINTS AVAILABLE	THE SESTALLES	
VENDOR SUMMARY	1 / / M	
	Lacely sexpensive	
		100
100 POINTS AVAILABLE	1	
E-RATE CLAUSES	morales assistance line	lit
		al Un
	Avora actually our fully	
100 POINTS AVAILABLE	me repropue on frink	trapped and
SCALABILITY OF	CONAV Mun Dashilla of	Ta rojec emac
SOLUTION	South he working	
, ;	Juna Gregour	12
	non surprising to show	- 1 22
100 POINTS AVAILABLE	Monday and Warney	
	Salva de las de la	
	(J 32

REVIEWER	MARIANNE SPEER	
SUBMITTED BY	SIMPLY BITS	
		DOINTO
CECTION	DECEDIDATION	POINTS
SECTION	DESCRIPTION	AWARDED
TOTAL PRICE	NON RESPONSIBLETO VOICE REQUIREMENT ON REP	
		<u>a</u>
300 POINTS AVAILABLE		
SERVICE LEVEL		
AGREEMENT		ì
	·	
200 POINTS AVAILABLE	· · · · · · · · · · · · · · · · · · ·	
EXAMPLE PROJECT		
·		
,		
100 POINTS AVAILABLE		
CUSTOMER		
REFERENCES		
N Channel H & Brown H & Conference Conferenc		_
100 POINTS AVAILABLE		
VENDOR SUMMARY		
100 POINTS AVAILABLE	·	
E-RATE CLAUSES		
•		
100 POINTS AVAILABLE		
SCALABILITY OF		
SOLUTION		
JOLOTION		1
,		
100 POINTS AVAILABLE		

REVIEWER	PANL PRIGIL;	
SUBMITTED BY	Simple Bits	
		POINTS
SECTION	DESCRIPTION	AWARDED
TOTAL PRICE 300 POINTS AVAILABLE	NON-Responsible To Voice Portion OF RFP-	4
SERVICE LEVEL		
AGREEMENT		
200 POINTS AVAILABLE		
EXAMPLE PROJECT		
	-	
100 POINTS AVAILABLE		
CUSTOMER		
REFERENCES		
100 POINTS AVAILABLE		
VENDOR SUMMARY		
100 POINTS AVAILABLE		
E-RATE CLAUSES		
100 POINTS AVAILABLE		•
SCALABILITY OF		
SOLUTION		
100 POINTS AVAILABLE		

REVIEWER	James Webb	7
SUBMITTED BY	Simply Bits	
CECTION		POINTS
SECTION	DESCRIPTION	AWARDED
TOTAL PRICE	No Voice component	NOT
	No Voice component	Not
300 POINTS AVAILABLE		<i>y</i>
SERVICE LEVEL		
AGREEMENT		
200 DOINTS AVAILABLE		
200 POINTS AVAILABLE EXAMPLE PROJECT		
100 POINTS AVAILABLE CUSTOMER		
REFERENCES		
100 POINTS AVAILABLE		
VENDOR SUMMARY		
		·
100 POINTS AVAILABLE		
E-RATE CLAUSES		
100 PÖINTS AVAILABLE		
SCALABILITY OF		
SOLUTION		

REVIEWER	Charlie W. Hastings II Simply bits	
SUBMITTED BY	Simply bits	
SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE		D C M S X X II C LOS MAN DES
TO FALL TRIOL	portand RFP	
300 POINTS AVAILABLE		
SERVICE LEVEL AGREEMENT		
·		,
200 POINTS AVAILABLE EXAMPLE PROJECT		
EARING LE I ICOLOI		
100 POINTS AVAILABLE		
CUSTOMER		
REFERENCES		
100 POINTS AVAILABLE		
VENDOR SUMMARY		
100 POINTS AVAILABLE		
E-RATE CLAUSES		
100 POINTS AVAILABLE		
SCALABILITY OF SOLUTION		·
OO POINTS AVAILABLE		
THE PLUMICS AVAILABLE		